



PROGRESSIVE  
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Progressive for Intermediaries

# New product launch: Foreign Currency Loan

## Foreign Currency Loan (FCL) definition:

The Society is now lending to mortgage customers within Northern Ireland who will either:

- Make their monthly mortgage payments from an income that is earned in either Euro (€) or US Dollar (\$), or
- Use an asset (vehicle/strategy) held in Euro or US dollar to repay an interest only balance.

## Further product information:

- A mortgage will be classified as FCL if the customer uses foreign currency income or a foreign currency asset to repay the mortgage;
- The Society's loan will remain in Sterling (£);
- The accepted foreign currencies are only either Euro or US Dollar;
- The Society will only accept 1 of the 2 foreign currencies per application. Therefore, we can accept an application in Sterling and Euro or Sterling and US Dollar but not both Euro and US Dollar;
- The Society can only accept either income in a foreign currency or an asset in a foreign currency, but not both, i.e. the customer can make the mortgage payments using a foreign currency income or repay an interest only balance using a foreign currency asset, but they cannot do both;
- Once classified as an FCL the mortgage will remain classified as a FCL for the duration of the mortgage;
- The Society will monitor and track the exchange rate on each FCL mortgage daily;
- The Society must alert FCL customers if the exchange rate moves against them by 20% or more. We will continue to contact customers for as long as the position of the exchange rate remains at more than a 20% reduction in the exchange rate. During this time, the Society will issue a letter to the customer every 90 days.